

VOLUME 145 NO. 6 NOVEMBER/ DECEMBER 2015

furniture WORLD

Good RSA, Bad RSA

Employee Retention Tips For 2016

Make Your Marketing Lean Next Year

Best Ways To Reward Customer Loyalty

Retail Success: Fecera's Furniture

bold retail predictions 2016



Selva

The Bridge Armchair brings a fresh modern touch to vintage design. The frame is made of solid Beech. Seat and back have shaped plywood structure.

Contact information on page 80.



Rizzy Home

Part of the Caterine collection, this hand looped wool rug features a raised cut pile design. Suggested retail for a 5'x8' is \$269

Contact information on page 80.



Zuo

The Geranium side table shown here in Rose Gold measures 19.7"W by 20.9"H. Sugg. retail \$325.00

Contact information on page 80.



Arteriors

The Christophe Sofa's clean lines and slightly flared arms on this tuxedo style sofa are accentuated by deep vertical tufting. Made in the USA, this sofa will be available to order in two additional leathers, four Belgian linens, five velvets, and two different wood finishes.

Contact information on page 80.